15.—Bulk Merchandising (Wholesale and Other Non-Retail), by Type of Operation, 1941—concluded

| Type of Operation | Estab- lish- ments | Total Sales | | Employees | | Salaries, Wages | Stocks on Hand, End of Year | |
|---|--|--|---|---|-------------------------------|-------------------------------------|---|-------------------------------|
| | | On Own Account | On Com- mission | Male | Female | and Com- missions | | Held on Consign- ment |
| | No. | \$'000 | \$'000 | No. | No. | \$'000 | \$'000 | \$'000 |
| Agents and Brokers— Auction companies. Brokers. Commission merchants. Export agents and brokers. Import agents and brokers. Manufacturers' agents Purchasing agents and resident buyers. Selling agents. | 15 158 396 37 422 1,031 | 12 4,525 8,227 2,124 9,128 13,365 662 945 | 238, 695 137, 063 113, 280 110, 675 203, 651 33, 287 | 73 213 929 103 671 1,031 70 | 78 186 61 338 468 | 545 1,817 2,912 | 2 396 719 57 1,484 751 7 | 5,139 83 2,467 1,072 |
| Totals, Agents and Brokers | 2,106 | 38,989 | 868,531 | 3,201 | 1,222 | 8,677 | 3,461 | 11,188 |
| Assemblers of Primary Products— City buyers of primary products Co-operative marketing associations. Co-operative sales agencies Country buyers of primary products Elevators (independent) Elevators (line) Packers and shippers | 529 326 33 1,111 36 5,275 56 | 23,114 64,071 59,862 38,767 5,203 238,807 4,236 | Nil 7,701 350 Nil | 537 1,304 560 781 103 5,631 526 | 423 115 130 16 55 | 1,732 952 750 144 8,440 | 1,313 1,696 1,640 1,088 249 118,002 446 | 36 Nil |
| Totals, Assemblers of Primary Products | 7,366 | 434,059 | 19,242 | 9,442 | 1,057 | 13,356 | 124,434 | 66 |
| Other Types of Operation— Distributing warehouses Film exchanges Government-owned companies. | 200 69 5 | 38,144 13,029 92,586 | Nil | 1,030 419 76 | 347 | 1,287 | 489 Nil 25, 613 | Nil |
| Totals, Other Types of Operation | 274 | 143,759 | 4,409 | 1,525 | 474 | 3,102 | 26,108 | 5 |
| Totals, All Types | 24,758 | 4,278,342 | 1,012,409 | 94,627 | 22,844 | 189,449 | 492,921 | 25,54 |

Wholesale Trade by Kind of Business.—In addition to the analysis by type of operation, the wholesale trade is divided into 149 kind-of-business classifications according to the main commodity or commodity groups handled. These 149 individual classes are summarized to form the 25 major groupings shown in Table 16. Among wholesalers proper, firms carrying either a general or specialized line of grocery products came first in point of view of annual sales followed by firms specializing in other food products such as fruits and vegetables, dairy and poultry produce, confectionery and soft drinks. Manufacturers' sales branches or offices transact a substantial volume of business for firms specializing in the metals and metal work trade, the dry goods and apparel trade and the electrical goods trade. They are also important in the distribution of petroleum and petroleum products, groceries and other food products, chemicals, drugs and allied products and machinery, equipment and supplies. Agents and brokers are most numerous in the dry goods and apparel field but transact their greatest volume of business in raw products from the farm.